Customer Focused Utilities in Hawai‘i

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General Partner

Hawai‘i Clean Energy Day
What Do Customers Want?
What Do Customers Want?

ASK THEM
Consequences of Misalignment
Aligning the Business Model

- Shareholder Value
- Ratepayer Equity
- Regulatory Compact
- Tariffs
  - Renewable/Fuel Choice
  - Two-Way
- Services
Equity Elephants in the Room

$4.2 Billion

$600 Million

$300+ Million

$175 Million

$115 Million

$60 Million
TRUST