

Biofuels Transition Strategy

Friday, October 27, 2006





Biodiesel/Ethanol Comparison

- Biodiesel yields 220% more energy than is used in its production
- Differences between how much energy is created when producing ethanol and biodiesel

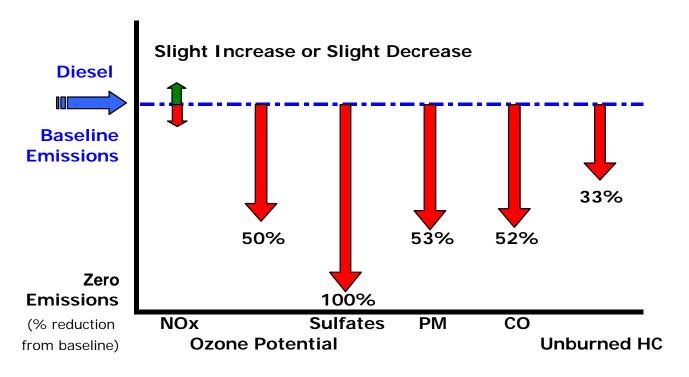
<u>Fuel</u>	Energy In	Energy Out
Biodiesel	1	3.2
Ethanol	1	1.3





Emissions Comparison

% Emission Decline: B100 vs Petroluem Diesel







Biodiesel Currently in Use

- MECO currently uses biodiesel produced from recycled foodservice oils as a start-up fuel and shutdown at Maalaea generating units 12 and 13
- HECO/MECO currently uses biodiesel (B20) from the same supplier in transportation and service vehicles





Biodiesel Decision

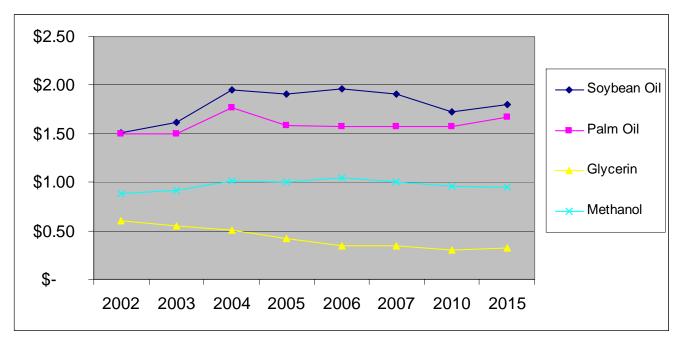
- Biodiesel, unlike ethanol, can be used with little or no change to existing oil power plants
- Initial studies show that no changes in existing power plant licenses will be required to burn biodiesel
- Experience at MECO with biodiesel has been very positive





Security of Supply Global Feedstock Forward Price Curves

Global feedstock producers are adequately responding to the growing feedstock demands from biodiesel producers... and at such a rate as to overcome demand price pressures.



Per World Bank Pink Sheets, CBOT Historic, ICIS and World Bank forward projections. Palm Oil is a Duty Free import to the U.S. Palm Oil transportation costs (bulk from Malaysia to Hawaii) are included in the table.

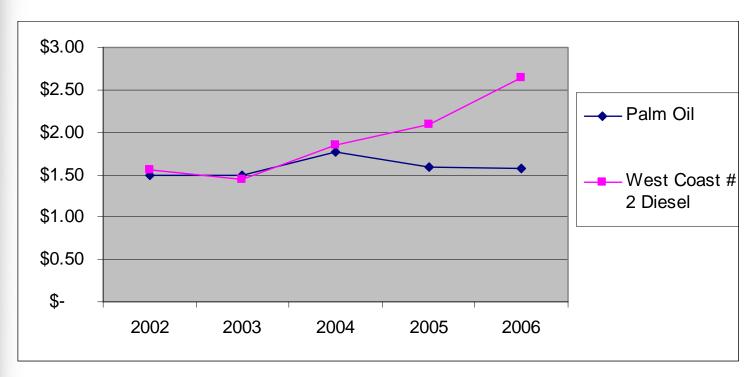
- Palm and Soybean Oil are stated in \$/gallon.
- Glycerin (Pharmaceutical Grade) is stated in \$/lb.
- Methanol is stated in \$/gallon





Security of Supply Palm Oil Price Independence

No discernable price relationship exists between the Historic Palm Oil Price and the #2 Diesel Price





Source: EIA Petroleum Prices and World Bank Pink Sheets



Utility Biodiesel Market

2005 Diesel Consumption

MECO 1,170,000 Bbls

HECO 122,000 Bbls

HELCO 410,000 Bbls

2005 Fuel Oil

MECO 519,000 Bbls

HECO 8,031,000 Bbls

HELCO 726,000 Bbls

Barbers Point CT 1 285,000 Bbls





Conclusions

- HECO, MECO, and HELCO could transition existing diesel fired generation units to biodiesel depending on:
 - Price
 - Availability
 - PUC Approval
 - DOH Approval
 - Limitations of existing fuel supply contracts

